

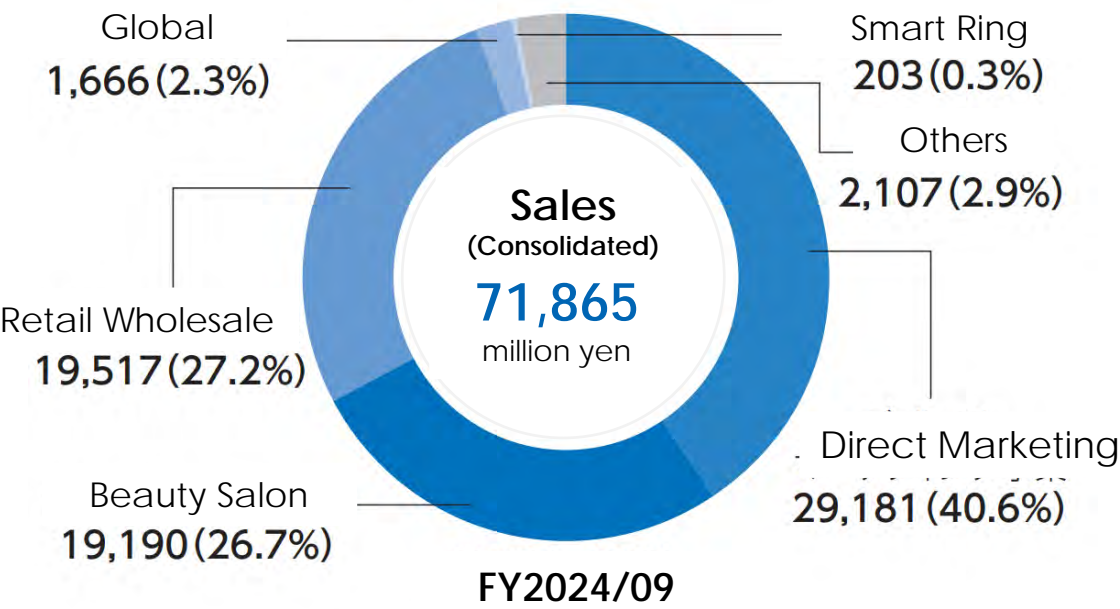
Under the corporate philosophy of “One Shines, We Shine, All Shines,” MTG aims to realize “VITAL LIFE,” a healthy, beautiful, and vibrant life for people around the world, as stated in our business vision. We are developing brands in two major fields, BEAUTY and HEALTH, and delivering products and services to the e-commerce market, salon market, retail store market, and global market.

(the market (as a concept))	Tokyo Stock Exchange Growth Market	stock code	7806	ISIN	JP3167430002	type of industry	Other Products
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Corporate Information		Financial Data (Unit: million yen)			
Company Name	MTG Co., Ltd.	Net sales	48,984	60,154	71,865
Head Office Location	MTG No.2 Hikari Bldg., 4-13 Honjin-tori, Nakamura-ku, Nagoya, Aichi, 453-0041, Japan	Gross profit after deducting	31,431	36,859	43,101
Representative	Tsuyoshi Matsushita, President and Representative Director	Selling, general and administrative expenses	28,193	33,261	39,823
Establishment	January 1996	Operating income	3,238	3,597	3,277
Capital stock	16.7 billion yen	Ordinary income	3,724	4,168	3,676
Accounting period	September	Net income attributable to owners of the parent	2,685	1,984	2,279
Employees (consolidated)	1,451 (as of September 30, 2024)	Gross margin ratio (%)	64%	61%	60%
		Operating income ratio (%)	7%	6%	5%
		Net income margin (%)	5%	3%	3%

Shareholder Name	Number of shares held (shares)	Shareholding Ratio (%)
Tsuyoshi Matsushita	10,801,155	27.01
M Management	8,000,000	20.00
M Corporation	6,360,000	15.90
Custody Bank of Japan, Ltd. (Trust Account)	2,366,800	5.92
The Master Trust Bank of Japan ,Ltd. (Trust Account)	812,000	2.03
MTG Shareholding Association	766,171	1.92
S Kawagoe Co., Ltd	611,600	1.53
Custody Bank of Japan, Ltd. (Pension Tokkin Account)	310,700	0.78
SAGAWA PRINTING CO.,LTD.	293,600	0.73
Tomohiko Nishi	289,276	0.72

(As of September 30, 2024)



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Net income margin (%)	5%	3%	3%
Selling, general and administrative expenses Total	28,193	33,261	39,823
Marketing expenses	7,955	9,776	12,033
Personnel expenses	7,359	8,285	9,019
R&D expenses	1,436	1,784	2,230
Packing and freight expenses	1,435	1,658	1,987
Other expenses	10,006	11,757	14,552
Total assets	49,942	54,449	44,524
Net assets	41,285	42,712	58,484
Cash flows from operating activities	1,879	2,686	983
Cash flows from investing activities	△1,876	△2,788	△4,501
Cash flows from financing activities	1,052	195	195
Cash and cash equivalents at end of year	16,529	16,137	12,960
Net income per share (yen)	68.50	50.35	57.68
Return on equity (%)	6.8	4.8	5.3
Ordinary income to total assets (%)	7.7	8.0	6.5
Operating income to net sales (%)	6.6	6.0	4.6

